



# BLUETOWN

VL SUMMIT 2019: The Global Goals LIVE!  
Deep Dive Session – How & What? Branding & Purpose

Peter Ib, CEO of BLUETOWN  
6 June 2019, UN City, Copenhagen



# BLUETOWN



**BLUETOWN** is a global Internet and content service provider founded with a vision of making modern connectivity accessible and affordable for everyone by combining new business models and innovative technology.

**46%**

of the world's population is without Internet access.<sup>1</sup>

**82%**

of households in Africa are not connected to the Internet.<sup>1</sup>

**But**

the current telco model does not provide a viable solution for connecting them.<sup>2</sup>









# BLUETOWN's model breaks down key barriers to connectivity



**4 billion  
unconnected**

## Barrier 1: No connectivity

- BLUETOWN provides:
  - Adaptable off-grid technology.
  - Partnerships that push boundaries.

## Barrier 2: Unaffordable access

- BLUETOWN provides:
  - Cost-efficient technology.
  - Free access to LOCAL CLOUD content.

## Barrier 4: Lack of relevant content

- BLUETOWN provides:
  - Local content on LOCAL CLOUD.
  - Micro-operator guide users.

## Barrier 3: Insufficient ICT Skills

- BLUETOWN provides:
  - Micro-operator capacity building.
  - Local partnership model.



**Connecting the  
unconnected**



**SUSTAINABLE  
DEVELOPMENT GOALS**





# Connecting the unconnected – enabling development

- BLUETOWN has a direct and catalytic impact on at least 12 of the 17 SDGs



SDG 9.c:  
"Provide universal and affordable access to the Internet".



SDG 5.b: "Enhance the use of enabling technology, in particular ICTs, to promote the empowerment of women."



SDG 10: "Reduce inequality within and among countries".



SDG 17.8.1: "[Increase] proportion of individuals using the Internet".

